







MAY 11, 2020

FIRST QUARTER 2020 FINANCIAL RESULTS





Forward Looking Statements

This presentation contains "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of fact, that address activities, events or developments that we or our management intend, expect, project, believe or anticipate will or may occur in the future are forward-looking statements including without limitation our statements regarding our anticipated financial performance and covenant compliance, the anticipated impact of the COVID-19 pandemic on our business, financial results and financial condition, expected cost savings, expectations regarding global automotive demand, anticipated growth of our gasoline business, trends in foreign exchange rates and estimated Indemnification Liability payments. Although we believe forward-looking statements are based upon reasonable assumptions, such statements involve known and unknown risks, uncertainties, and other factors, which may cause the actual results or performance of the company to be materially different from any future results or performance expressed or implied by such forward-looking statements. Such risks and uncertainties include, but are not limited to risks related to the COVID-19 pandemic and its impact on our business, financial results and financial condition, any failure to comply with the covenants in our credit agreement or obtain an amendment or waiver, risks related to our ability to continue as a going concern and those risks described in our annual report on Form 10-K for the year ended December 31, 2019, as updated by our quarterly report on Form 10-Q for the period ended March 31, 2020, as well as our other filings with the Securities and Exchange Commission, under the headings "Risk Factors" and "Cautionary Statement Concerning Forward-Looking Statements." You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this document. Forward-looking statements are not guarantees of future performance

Non-GAAP Financial Measures

This presentation includes EBITDA, Adjusted EBITDA, Net Debt, Consolidated Debt, Net Debt to Consolidated EBITDA ratio, Consolidated Debt to Consolidated EBITDA ratio, Adjusted Free Cash Flow, Consolidated EBITDA, Adjusted EBITDA Margin, Adjusted Net Income, Adjusted Earnings Per Share ("EPS"), Cash flow from operations minus capital expenditures, Free Cash Flow, Adjusted Free Cash Flow Conversion, constant currency sales growth and other financial measures not compliant with generally accepted accounting principles in the United States ("GAAP"). The Non-GAAP financial measures provided herein are adjusted for certain items as presented in the Appendix containing Non-GAAP Reconciliations and may not be directly comparable to similar measures used by other companies in our industry, as other companies may define such measures differently. Management believes that, when considered together with reported amounts, these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends. Garrett believes that Adjusted EBITDA, Adjusted EBITDA Margin and Consolidated EBITDA are important indicators of operating performance because they exclude the effects of income taxes and certain other items, as well as the effects of financing and investing activities by eliminating the effects of interest and depreciation expenses and therefore more closely measures our operational performance. These metrics should be considered in addition to, and not as replacements for, the most comparable GAAP measure. For additional information with respect to our Non-GAAP financial measures, see our annual report on Form 10-K for the year ended December 31, 2019 and our quarterly report for the period ended March 31, 2020.

First Quarter 2020 and YTD Highlights



Results impacted by Global pandemic

- Q1 reported net sales of \$745 million, down 8.5% at constant currency¹
- \$108 million in adjusted EBITDA¹, 14.5% adjusted EBITDA margin¹
- Adjusted FCF¹ of \$57 million, adjusted FCF conversion¹ of 84%

Maintained Business Continuity

- Quickly restored China plants to full operating capacity
- China supply base rapidly restarted production
- Maintained Q1 growth in LV Gasoline in all Regions (new launches and share of demand)

Increased Financial Flexibility

- Fully drew down ~\$470 million revolving credit facility in early April
- Implemented further cost controls and cash management actions
- Adjusting operating activities to match revised production schedules







Turbo Technology Electric & Hybrid

¹ Reconciliations of Non-GAAP financial measures are included in Appendix.

COVID-19 Update



Production Overview

Asia

- China recovering faster than anticipated
- Wuhan and Shanghai plants currently operating at full capacity
- China supply chain has returned to almost normal levels
- Korea and Japan businesses continue to operate
- India business currently closed until further notice

Europe / North America

- Most OEs have temporarily closed their plants
- Production slowdown due to lower demand
- Supply chain disruptions, but mostly manageable given much lower customer demand
- GTX closed certain production sites temporarily or reduced operating capacity significantly

GTX Priorities

Safeguard employee health

 Site disinfection & access restrictions, travel ban, social distancing, work-from-home policy

Maintain business continuity

- Leverage flexible and resilient business model
- Work closely with partners to meet customer commitments

Execute strict cost controls and cash management actions

- Lower discretionary spending
- Postpone capital expenditures
- Implement state-funded-leaves (SFL) / furlough measures
- Reduce senior leadership and Board pay by 20%
- Continue to assess additional measures

Long-Term Technology Growth Strategy Remains Intact



CORE TURBO

Continuous differentiated innovation

- Global long-term macros remain strong with higher overall turbo penetration gains
- Adjusting to revised customer activities; no new product launches delayed to date



Next-generation of technology leadership

- Maintaining developments in E-Boosting and fuel cell technologies
- Continuing to expand cybersecurity and IVHM software solutions

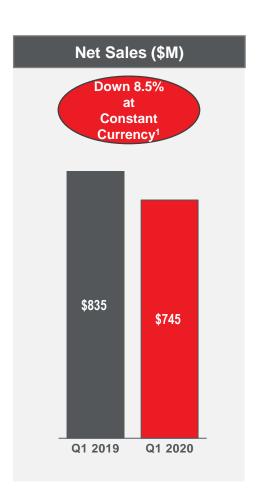


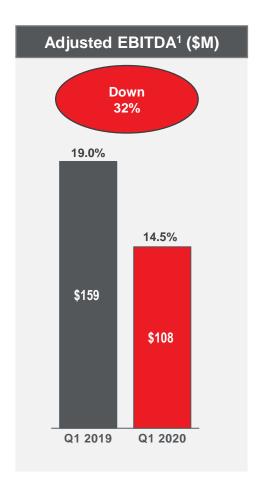
Advanced technologies to address new unmet needs

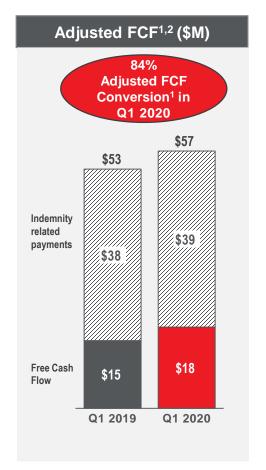
- Leveraging core mechanical, electric and software competencies
- Increasing pipeline of proof-of-concept opportunities with additional customers

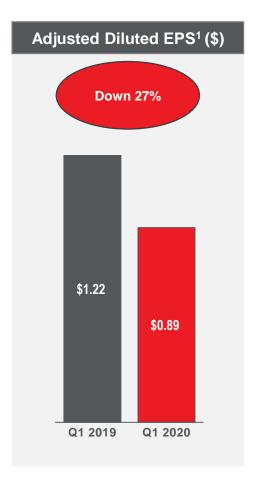
Key Financial Metrics: Q1 2019 - Q1 2020











¹ Reconciliations of Non-GAAP financial measures are included in Appendix.

² Adjusted Free Cash Flow excludes Indemnity related payments.

Income Statement Q1 2019 Vs Q1 2020

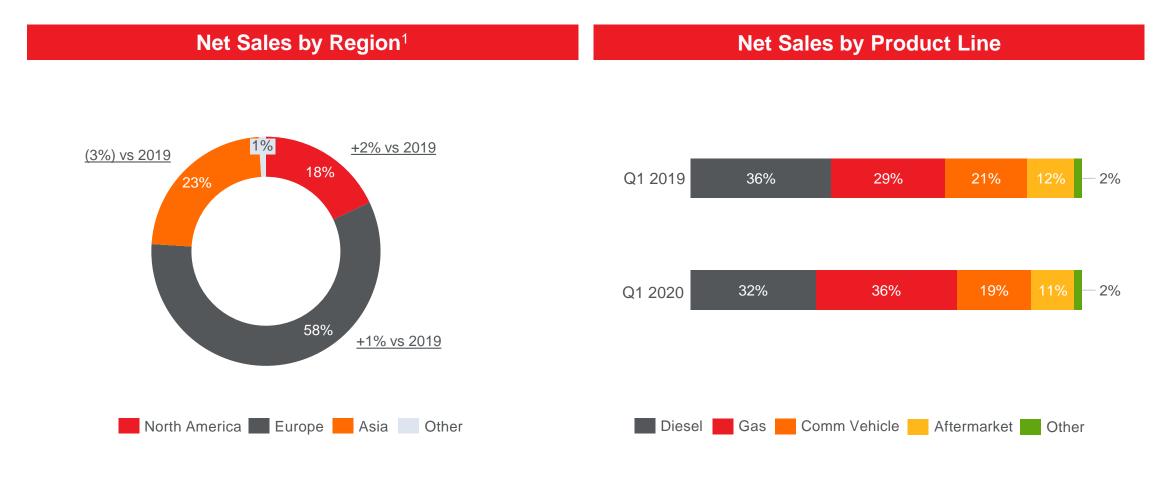


Q1 2019	(\$ in millions)	Q1 2020
\$835	Net sales	\$745
639	Cost of goods sold	603
196	Gross profit	142
60	Selling, general and administrative expenses	61
19	Other expense, net (benefit)	16
16	Interest expense	16
4	Non-operating (income) expense	(4)
\$97	Income before taxes	\$53
24	Tax expense (benefit)	1
\$73	Net income	\$52

- Gross profit, down \$54M: resulting from lower sales, mix and premium freight partially offset by productivity gains
- Other expense, down \$3M: reflects lower legal fees paid to Honeywell under the spin-off Indemnification Agreement
- Non-operating income, up \$8M: primarily related to impacts from foreign exchange, net of hedging
- Tax expense, down \$23M: primarily from a reduction in withholding taxes

Q1 2020 Net Sales by Region and Product Line

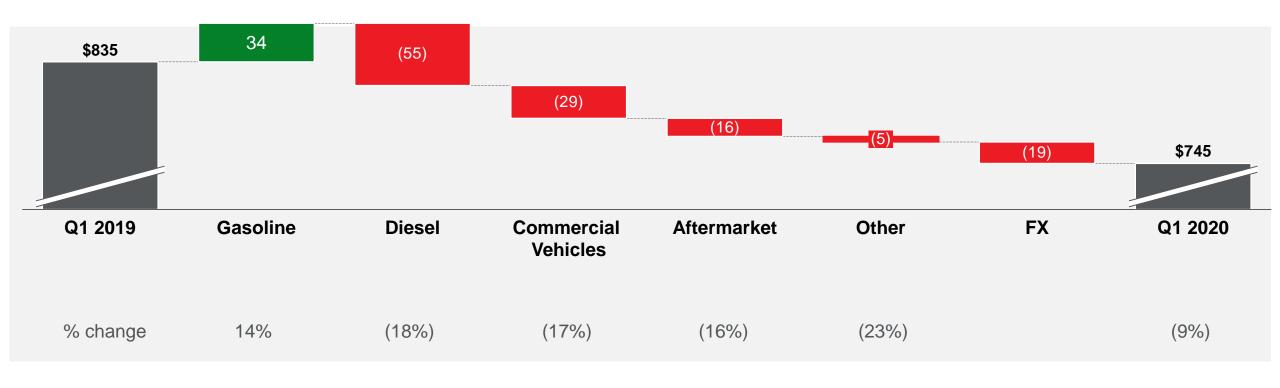




¹ Figures by Region based on shipped-from basis.

Net Sales Bridge: Q1 2019 - Q1 2020

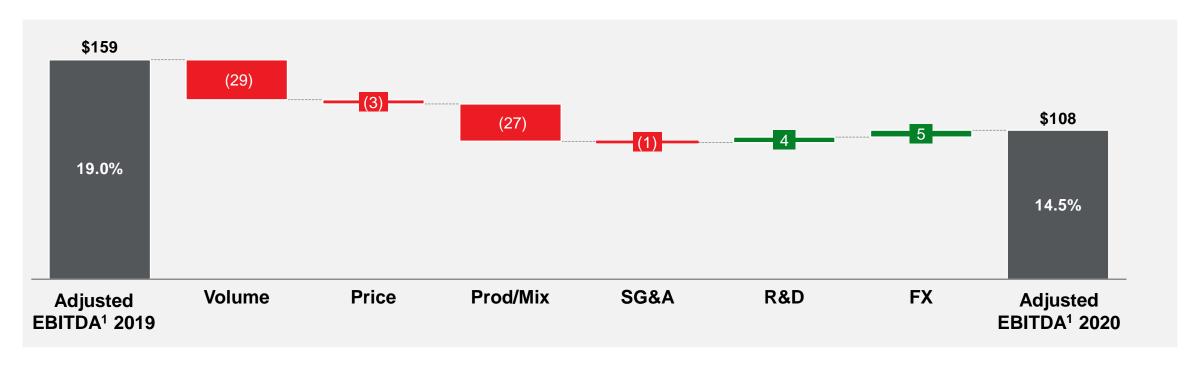




Adjusted EBITDA Walk: Q1 2019 - Q1 2020

Garrett

ADVANCING MOTION

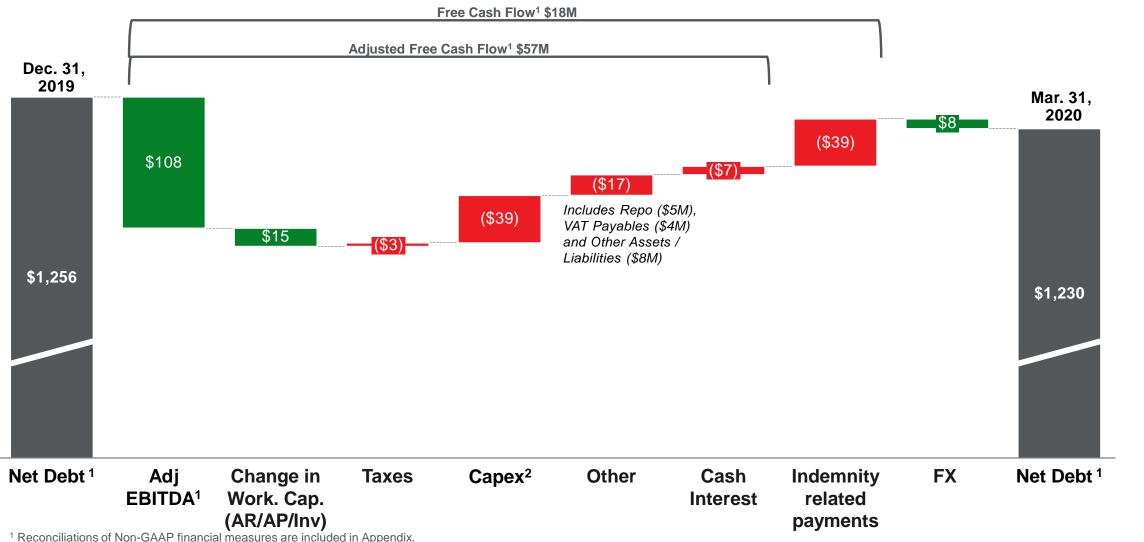


- Volumes highly impacted by China plant closures in Wuhan and Shanghai due to COVID-19 pandemic
- Lower revenue from Europe and N. America in final weeks of Q1 due to pandemic-related plant shutdowns
- Year-over-year decremental margins impacted by mix and premium freight
- Sequential decremental margins very much in line with overall variable contribution margin

¹ Reconciliations of Non-GAAP financial measures are included in Appendix.

Net Debt Walk: Dec. 31, 2019 - Mar. 31, 2020

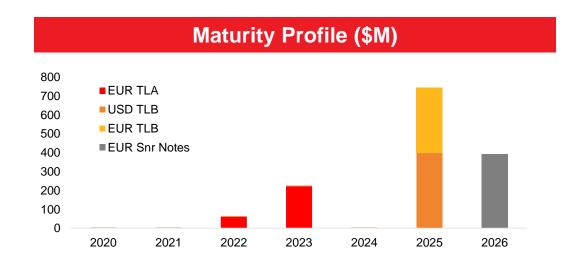


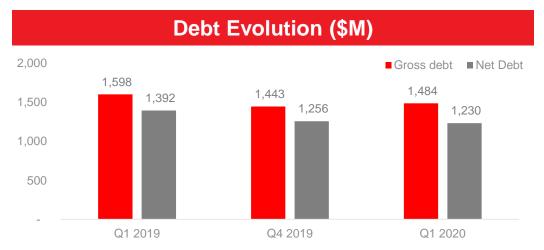


² Mainly representing Q4 2019 commitments paid in Q1 2020

Liquidity and Capital Resources







Available Liquidity (\$M)

	Mar. 31,	Dec. 31,	Mar. 31,
	2019	2019	2020
Secured debt	(1,205)	(1,047)	(1,033)
Revolving credit facility			(66)
Overdraft on bank accounts (a)		(3)	
Unsecured debt	(393)	(393)	(385)
Consolidated Debt	(1,598)	(1,443)	(1,484)
Cash & cash equivalent (b)	207	187	254
Net debt ¹	(1,392)	(1,256)	(1,230)
Undrawn RCF commitments ² (c)	483	480	404
Available liquidity (a+b+c)	690	664	658

Key Leverage Ratios

	Mar. 31, 2019	Dec. 31, 2019	Mar. 31, 2020
Net Debt to Consolidated EBITDA ¹	2.96x	2.74x	3.01x
Consolidated Debt to Consolidated EBITDA ¹	3.39x	3.14x	3.63x

¹ Reconciliations of Non-GAAP financial measures are included in Appendix.

² USD \$473M (EUR 430M) less \$66M drawdown and less \$3M used for bank guarantee issuance at March 31, 2020; USD \$483M (EUR 430M) less \$3M used for bank guarantee issuance at December 31, 2019.

Select Balance Sheet Items Related to Honeywell



	Dec. 31, 2019	Mar. 31, 2020	Commentary
Indemnification and Reimbursement Agreement	\$1,090	\$1,047	Represents 90% of Honeywell's legacy Bendix asbestos
Agreement			liability, net of expected insurance recoveries plus specific non-
			Bendix and certain environmental liabilities. Payments
			(including legal fees) capped at \$175M per year.
			 \$35M payment in Q1 2020.
			 Honeywell acknowledged 2019 overpayment of \$34M, to be
			offset against Q2 2020 payment
			 Agreed with Honeywell that net payment of \$2M deferred from
			May 1, 2020 to May 31, 2020
Mandatory Transition Tax (MTT)	\$193	\$190	 Amount as determined by Honeywell
			 Amortizes over 8 year period
			 Q1 2020 movement relates to FX
			 Agreed with Honeywell that \$18M due to be paid on April 1,
			2020 deferred to May 31, 2020
Other Tax Items	\$68	\$67	 Q1 2020 movement relates to FX
	¢1 251	¢1 20 <i>4</i>	
	\$1,351	\$1,304	

Summary



- Q1 results impacted by onset of global pandemic
- Flexible supply chain despite significant market disruption
- Leveraging operating structure and global capabilities
- Increased cash on hand to withstand current market conditions
- Achieved progress bringing new E-Boosting and fuel cell technologies to market







Appendix



Balance Sheet Summary





December 31, 2019	Assets	March 31, 2020
\$187	Cash and cash equivalents	\$254
1,012	Other current assets	934
1,199	Total current assets	1,188
471	Property, plant and equipment-net	457
268	Deferred income taxes	277
\$337	Other assets	\$332
\$2,275	Total assets	\$2,254
	Liabilities	
\$69	Obligations payable to Honeywell, current	\$68
1,323	Other current liabilities	1,308
1,392	Total current liabilities	1,376
1,409	Long-term debt	1,389
1,282	Obligations payable to Honeywell	1,236
325	Other liabilities	299
\$4,408	Total liabilities	\$4,300
	Equity (deficit)	
0	Common stock, par value	0
19	Additional paid-in capital	20
(2,282)	Retained earnings	(2,235)
130	Accumulated other comprehensive income	169
(2,133)	Total stockholders' deficit	(2,046)
\$2,275	Total liabilities and stockholders' deficit	\$2,254

Summary of Cash Flows



Q1 2019	(\$ in millions)	Q1 2020
\$73	Net income	\$52
36	Net cash provided by (used for) operating activities	57
(20)	Net cash provided by (used for) investing activities	(39)
(5)	Net cash provided by (used for) financing activities	62
0	Effect of foreign exchange rate changes on cash and cash equivalents	(13)
11	Net increase (decrease) in cash and cash equivalents	67
196	Cash and cash equivalents at beginning of period	187
\$207	Cash and cash equivalents at end of period	\$254

Reconciliation of Net Income to Adjusted EBITDA and Consolidated EBITDA

For the Twelve

For the Twelve



(\$ in millions)	Q1 2020	Q1 2019	For the Twelve Months Ended March 31, 2020	Months Ended March 31, 2019	Months Ended December 31, 2019
Net income (loss) - GAAP	52	73	292	1,221	313
Tax expense	1	24	10	(841)	33
Profit before taxes	53	97	302	380	346
Net interest (income) expense	15	15	61	28	61
Depreciation	19	19	73	73	73
EBITDA (Non-GAAP)	87	131	436	481	480
Other expense, net (which primarily consists of indemnification, asbestos and environmental expenses)	16	19	37	97	40
Non-operating (income) expense	(2)	1	6	3	8
Stock compensation expense	2	5	15	19	18
Repositioning charges	5	1	6	1	2
Spin-Off Costs	-	2	22	8	28
Foreign exchange (gain) loss on debt, net of related hedging (gain) loss	-		7	(7)	7
Adjusted EBITDA (Non-GAAP)	108	159	529	602	583
Adjusted EBITDA %	14.5%	19.0%	16.8%	18.3%	17.9%
FX Hedging (gain) / loss (net)	6	2	10	27	4
Honeywell Indemnity Obligation payment	(35)	(38)	(150)	(166)	(153)
Additional pro forma standalone costs	-	-	-	1	-
Add-back of gross interest expense	2	1	3	8	7
Other non-recurring, non-cash expense	(6)	-	5	(2)	11
Add-back of non cash pension costs	-	1_	12	1_	7
Consolidated EBITDA (Non-GAAP)	75	125	409	471	459

- Removal of unrealized gains & losses related to undesignated FX hedges
- 2 Inclusion of Honeywell Indemnity Obligation payment.
- 3 Consolidated EBITDA definition permits the add-back of gross interest expense (i.e. excluding interest income), vs. net interest expense in Adjusted EBITDA.
- Other adjustments consist of exceptional and non-cash charges. Exceptional charges primarily driven by freight cost due to product launch issues and suppliers in Mexicali. Non cash charges related to US tax credit and pension market-to-market adjustments.
- 5 Consolidated EBITDA definition permits the add-back of non cash pension service costs

Note: Figures may not sum exactly due to rounding. Consolidated EBITDA is calculated in accordance with our credit agreement and differs from EBITDA and Adjusted EBITDA as presented in our Form 10-K. We define "Consolidated EBITDA" as

¹ Prior quarters restated to reflect adjustment on interest income and unrealized FX gains/losses per Credit Agreement. This change did not impact our GAAP financial results.

Reconciliation of Constant Currency Sales % Change



Q1 2019	Garrett	Q1 2020
(9%)	Reported sales % change	(11%)
(6%)	Less: Foreign currency translation	(2%)
(3%)	Constant currency sales % change	(9%)
	Gasoline	
8%	Reported sales % change	11%
(7%)	Less: Foreign currency translation	(3%)
15%	Constant currency sales % change	14%
	Diesel	
(22%)	Reported sales % change	(21%)
(6%)	Less: Foreign currency translation	(3%)
(16%)	Constant currency sales % change	(18%)
	Commercial vehicles	
(2%)	Reported sales % change	(18%)
(4%)	Less: Foreign currency translation	(1%)
2%	Constant currency sales % change	(17%)
	Aftermarket	
(3%)	Reported sales % change	(18%)
(4%)	Less: Foreign currency translation	(2%)
1%	Constant currency sales % change	(16%)
	Other Sales	
(23%)	Reported sales % change	(25%)
(5%)	Less: Foreign currency translation	(2%)
(18%)	Constant currency sales % change	(23%)
(18%)	Constant currency sales % change	(23%)

Reconciliation of Net Debt, Consolidated Debt and Related Ratios



	March 31,	December 31,	March 31,
(\$ in millions)	2019	2019	2020
Secured debt	\$1,205	\$1,047	\$1,033
Revolving credit facility ¹	0	0	66
Unsecured debt	393	393	385
Overdraft on bank accounts	0	3	0
Consolidated debt	1,598	1,443	1,484
Cash and cash equivalents	(207)	(187)	(254)
Net debt	1,392	1,256	1,230
Consolidated EBITDA (last 12 months)	\$471	\$459	\$409
Net debt to consolidated EBITDA	2.96X	2.74X	3.01X
Consolidated debt to consolidated EBITDA	3.39X	3.14X	3.63X

¹ Remaining availability under revolver credit facility (approx. \$400M) fully drawn April 6, 2020.

Reconciliation of Long-Term Debt to Net Debt



	March 31,	December 31,	March 31,
(\$ in millions)	2019	2019	2020
Long-term debt	\$1,542	\$1,409	\$1,389
Short-term debt	23	4	\$4
Deferred finance costs	33	27	25
Overdraft on bank accounts	0	3	\$0
Revolving credit facility ¹	0	0	\$66
Consolidated debt	1,598	1,443	1,484
Cash and cash equivalents	(207)	(187)	(254)
Net debt	\$1,392	\$1,256	\$1,230

¹ Remaining availability under revolver credit facility (approx. \$400M) fully drawn April 6, 2020.

Reconciliation of Net Income to Adjusted Free Cash Flow and Free Cash Flow



Q1 2019	(\$ in millions)	Q1 2020
\$73	Net income (loss) - GAAP	\$52
\$24	Tax expense	\$1
\$97	Profit before taxes	\$53
\$15	Net interest (income) expense	\$15
\$19	Depreciation	\$19
\$131	EBITDA (Non-GAAP)	\$87
19	Other expense, net (which consists primarily consists of indemnification, asbestos and environmental expenses)	16
1	Non-operating (income) expense	(2)
5	Stock compensation expense	2
1	Repositioning charges	5
0	Foreign exchange (gain) loss on debt, net of related hedging (gain) loss	0
2	Spin-off costs	0
159	Adjusted EBITDA (Non-GAAP)	108
(81)	Change in working capital	15
(12)	Taxes	(3)
(21)	Capital expenditures	(39)
16	Other	(17)
(8)	Cash interest	(7)
53	Adjusted free cash flow	57
(38)	Indemnity obligation and MTT to HON	(39)
\$15	Free cash flow	\$18

Reconciliation of Net Income to Adjusted Net Income and Adjusted EPS



Q1 2019	(\$ in millions)	Q1 2020
\$73	Net income - GAAP	\$52
\$0	Special Tax matters	\$0
\$73	Net income adjusted for special tax matters (Non-GAAP)	\$52
\$19	Add back HON I/O expenses and litigation fees	\$16
\$92	Adjusted net income (Non-GAAP)	\$68
75,379,228	Weighted average common shares outstanding - Diluted	76,261,545
\$1.22	Adjusted earnings per common share - diluted (Non-GAAP)	\$0.89

Reconciliation of Net Income to Adjusted FCF Conversion



Q1 2019	(\$ in millions)	Q1 2020
\$73	Net income - GAAP	\$52
\$0	Special Tax matters	\$0
\$73	Net income adjusted for special tax matters (Non-GAAP)	\$52
\$19	Add back HON I/O expenses and litigation fees	\$16
\$92	Adjusted net income (Non-GAAP)	\$68
53	Adjusted Free Cash Flow ¹	57
58%	Adjusted Free Cash Flow Conversion	84%

¹ For Adjusted Free Cash Flow Reconciliation, please refer to slide 22 Reconciliation of Net Income to Adjusted Free Cash Flow and Free Cash Flow.

Reconciliation of Cash Flow from Operations less Expenditures for PP&E to Adjusted Free Cash Flow



Q1 2019	(\$ in millions)	Q1 2020
\$36	Net cash from operating activities	\$57
(21)	Expenditures for property plant and equipment	(39)
15	Cash flow from operations less Expenditures for property plant and equipment	18
38	Indemnity and MTT related payments	39
\$53	Adjusted free cash flow	\$57





